

**JSC BELGRADE NIKOLA TESLA AIRPORT  
PUBLIC PROCUREMENT COMMITTEE No. 90/2015**

05  
No.: 9214  
Date: 04-12-2015  
Belgrade

Dear Sirs,

Acting on the request of the Tenderer who has taken over the tender dossier in accordance with Article 63 of the Public Procurement Law ("Official Gazette of the Republic of Serbia" No. 124/12, 14/15), we forward further clarification of the tender dossier for the public procurement „MANAGEMENT CONSULTANCY SERVICES – MANAGEMENT CONSULTING SERVICES (GENERAL MANAGEMENT CONSULTANCY) AIMED TOWARD SELECTING A CONSULTANT TO ASSIST THE PROCESS OF THE STRATEGIC DEVELOPMENT OF JSC AIRPORT NIKOLA TESLA" No. 90/2015.

**Question 1:** As a clarification of the requirements for joint bids, in the event of an international company that forms a consortium from several of its local representative offices from different countries, is it possible that the consortium engages other specialized companies as subcontractors for a specific, smaller part of the job, and to participate in the tender as a consortium with subcontractors?

**Clarification 1:** It is not possible to submit a joint bid with subcontractors.

**Question 2:** Please clarify the criteria for evaluating team members' experience for the purpose of awarding points under "experience". The Tender documents state that the number of relevant projects that the team members and team leaders have performed in the past 10 years. Can you define in more depth what kind of projects and what principle of participation in those projects will be taken into account, i.e.:

- In regard to the type of project – is there any criterium under which projects/team leader's and team members' experience can be contrasted among different Bidders? Are all projects treated in the same way, no matter the duration, content or value of the project?

**Clarification 2:** When it comes to the Team Leader, the Purchasing Party's request is that he had participated (within the past ten years of the publication of RfB) in successfully completed projects of counselling in the area of strategic development of airports in transaction. The project must have for its subject the counselling in the area of strategic airport development and must be successfully finalized (that it resulted in a transaction), but the projects will all be treated equally, no matter the duration or the value of the project.

When it comes to team members, the Purchasing Party's request is the they had participated (within the past ten years of the publication of RfB) in successfully completed projects of counselling in the are of strategic development of airports in transaction. The project must have for its subject counselling in the area of strategic airport development and must be successfully

finalized (that it resulted in a transaction), but the projects will all be treated equally, no matter the duration or the value of the project.

 **COMMITTEE PRESIDENT**  
**Raša Ristivojević**  
