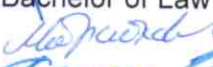



**TENDER DOCUMENTATION
FOR SUPPLY FOR THE PURPOSE OF FURTHER SALE**

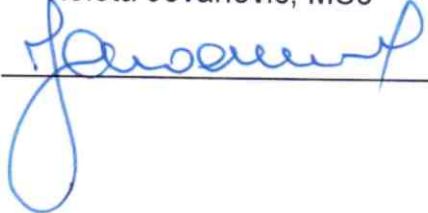
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<u>• Violeta Jovanović</u>	president	
<u>• Bojan Todorović</u>	commissioner, Bachelor of Law	
<u>• Miloje Tripković</u>	commissioner	
<u>• Ljupko Đekić</u>	commissioner	
<u>• Alice Žuvela</u>	commissioner	

Commercial department director

Violeta Jovanović, MSc



1. INVITATION TO TENDER

JSC AIRPORT "NIKOLA TESLA" BELGRADE
11180 Beograd 59
invitation to tender for supply of
JET FUEL/JET A1
(approximate quantity 5.000 tons)

(for purpose of further sale)

Tender should include:

1. Price - expressed in following alternatives:

- FOR FOREIGN TENDERERS: stock exchange price per ton, 15-day average LOW FOB MED, export cleared, with addition of fixed premium on delivery basis FCA offered refinery
- FOR DOMESTIC TENDERERS: stock exchange price per ton, 15-day average LOW FOB MED, with addition of fixed premium covering all additional expenses, on delivery basis FCA offered refinery

2. Time of delivery – not later than 48 hours after order
3. Manner and terms of payment
4. Certificate of Quality issued by accredited laboratory
5. Certificate on Company's solvency
6. Contract or authorization with the refinery to represent, i.e. authorization to distribute
7. Company registration Documents, verified copies
8. Lease Contract with refinery, i.e. refinery's certificate on supply of appropriate Jet fuel quantity
9. Completed and verified Tenderer's statement that he accepts conditions from Tender documentation

Tender documentation will be sent to all interested parties by e mail or fax.

Tender with accompanying documentation should be delivered in a sealed envelope to the address:

AIRPORT "NIKOLA TESLA" BELGRADE
Archives office
11180 Beograd 59
Evaluation Committee
Tender (jet fuel)
marked "NOT TO BE OPENED"

Tenders should be submitted until 2072012 by 12:00 noon, at the latest.

Untimely, unsealed and incomplete tenders as well as tenders not in accordance with Tender documentation shall not be taken into consideration.

Contact persons:

Ms. Alice Žuvela, e mail: alice.zuvela@beg.aero

Mr. Miloje Tripkovic, e mail: miloje.tripkovic@beg.aero

Based on submitted tenders, Airport »Nikola Tesla« shall make a selection of the most favorable tender **within 4 working days** after which all Tenderers shall be notified in writing.

COMMERCIAL DEPARTMENT
DIRECTOR

Violeta Jovanovic, MSc

2. INSTRUCTIONS TO TENDERERS

2.1 Specified columns shall be completed with the requested data as provided in the Tender template.

2.2 PRICE

Tenderer is obliged to present fixed amount of premium, unit and total price established on 15-day basis (second half of May), LOW FOB MED, export cleared (for foreign Tenderers), including all additional expenses within territory of a country where refinery is located, bearing in mind that transport is carried out (only) by truck tanks.

Pricing formula is based on the average value of officially lowest quotation for jet fuel according to Platt (currency based on commercial days) with the difference to be expressed in US dollars, and which is constant for the contractual period of 12 months.

Fixed premium is calculated on delivery basis FCA offered refinery, export cleared with additional expenses included.

2.3. Tenderer is obliged to precisely specify time of delivery (single delivery, successive delivery - schedule) and place of delivery.

2.4. Payment

Purchaser shall only accept terms of payment stipulating deferred payment of at least 15 days. Bank guarantee or any kind of guarantee is not acceptable as a payment condition.

2.5. Tender must include original certificate of quality issued by the competent institution in the country of the Supplier.

2.6. Technical characteristics for specified goods shall be submitted.

2.7. In addition to the above mentioned, Tender must include the following documentation:

- Certificate on company's solvency
- Contract with refinery or authorization to represent, i.e. authorization to distribute
- Company registration Documents, verified copies
- Lease Contract with refinery, i.e. refinery's certificate on supply of appropriate kerosene quantity.

2.8. Tenderer may submit other data which he considers important, but they will not be obligatory for the Purchaser .

2.9. *If there are ambiguities in these Instructions, the Tenderer may obtain additional explanations from mentioned contact persons.

2.10. All required documents shall be submitted in original or verified copies.

3. TENDER TEMPLATE

Tenderer's full name and address:

Phone No. _____

Fax _____

Registration No. _____

Gyro account No., Bank _____

TIN _____

General Manager, or authorized signatory _____

Contact person _____

TENDER NUMBER

I FCA – offered refinery

1.	Product name	
2.	Manufacturer	
3.	Price per ton	
4.	Total price for 5.000 tons on delivery basis FCA – offered refinery	
5.	Time of delivery	
6.	Manner of payment	
7.	Technical characteristics	
8.	Fixed premium on delivery basis_FCA – offered refinery	

Place, _____

Date: _____

Tenderer

Tenderer's seal

4
[Handwritten signatures and initials]

4. STATEMENT THAT TENDERER ACCEPTS CONDITIONS FROM THE INVITATION

Tenderer's full name and address -----
Phone No: -----
Fax: -----
Registration No.: -----
Date: -----

STATEMENT

I hereby accept conditions from public invitation to tender for the most favorable Tenderer for supply of jet fuel/JET A-1, as well as conditions from the Tender documentation (jet fuel / JET A-1).

TENDERER

Handwritten signature in blue ink

5. FUEL CHARACTERISTICS

Tenderer is obliged to submit original Certificate of Quality as an integral part of tender documentation for supply of jet fuel JET A-1.

The product JET A-1 shall meet ASTN standards; IATA Guidance material, Kerosene Type Fuel; Joint Fueling System Checklist, latest edition for A-1 and DEF STAN 91-91.

Quality Control Certificate shall include all quality control tests and quality methods for JET A-1.

Each participant shall comply with the above mentioned standards and each and every delivery of fuel shall be accompanied by the Quality Control Certificate.

It is necessary that each delivery be accompanied by Quality Control Certificate issued by the official quality control institution of the jet fuel supplier's country.

The quality of the supplied jet fuel will be controlled with the Serbian quality control institutions.

In case of any deviation from the above indicated quality standards of jet fuel JET A-1, the Tender will be rejected.

6. CRITERIA FOR THE SELECTION OF THE MOST FAVORABLE TENDER

Based on submitted tenders JSC Airport "Nikola Tesla" Belgrade shall select the most favorable Tenderer applying the criterion of the lowest price in the following manner:

- Fixed premium per ton on delivery basis FCA offered refinery

* In the process of selection of the most favorable Tenderer, fixed premium will be increased for transportation expenses (per ton) from the place of delivery to the Belgrade "Nikola Tesla" Airport.